

# Solutions and Incentives for **Manufacturers**

PECO Ways to Save offers financial incentives to manufacturers who improve the energy efficiency of their facilities and productivity of their businesses. Energy efficiency solutions available for industrial customers include incentives for upgrading motors, variable-frequency drives, compressed air systems, lighting, chillers and much more.

The manufacturing industry has much to gain from improvements in energy efficiency. Industrial manufacturing accounts for nearly 25% of the total energy consumed for the end use sectors of the US economy, driven by the cost of making products, maintaining office operations, and transporting materials and goods.<sup>1</sup>

The U.S. Department of Energy estimates small- and medium-sized manufacturers can achieve significant energy savings with upgrades to motors and pumps, compressed air, steam generation and process heating.<sup>2</sup> By investing in high-efficiency equipment, manufacturers can lower operating costs, reduce maintenance expenses and often boost productivity.

Manufacturers who use their own maintenance staff to replace lighting equipment are encouraged to contact a distributor who offers PECO Instant Lighting Discounts on energy efficient interior and exterior lighting. Save instantly at checkout on approved products.

PECO Ways to Save provides incentives for customers who upgrade to high-efficiency variable-frequency drives (VFDs); heating, ventilation and air conditioning (HVAC) units; interior and exterior lighting; and lighting control systems, among other measures.

Additional equipment and process improvements also qualify for incentives. Manufacturers are encouraged to contact PECO Ways to Save to determine their eligibility for incentives, which are available through May 31, 2026, or while funds last.

Custom incentives are available at \$0.10 per estimated kilowatt-hour (kWh) saved in the first year the energy efficiency measure is in place. Custom incentives are offered through December 31, 2025. Businesses applying for custom incentives must provide a pre-application, complete with existing energy usage.







**Baldor Specialty Foods**



**Lavazza Coffee Producers**

## Local Manufacturers Earn PECO Ways to Save Incentives

### Baldor Specialty Foods

A new refrigerated warehouse with high-efficiency LED lighting and refrigeration controls decreased energy costs and food waste. Baldor embraced energy efficient operations as part of their pledge to support a sustainable food system.

- PECO Ways to Save Incentives: \$108,985
- Annual Estimated Energy Cost Savings: \$119,880\*

### Lavazza Coffee Producers

Lavazza re-piped an old compressed air system to reduce leaks and installed new controls to improve efficiency. Lavazza's coffee is packed fresher than ever, their energy bills are lower and they received enough PECO incentives to cover 100% of the project costs.

- PECO Ways to Save Incentives: \$210,360
- Annual Estimated Energy Cost Savings: \$278,490\*

### A Pharmaceutical Company

A pharmaceutical company retrofitted its facility with LED lighting to enhance efficiency. The improvements cut energy costs, enhanced employee safety and aligned with the company's corporate sustainability goals.

- PECO Ways to Save Incentives: \$80,300
- Annual Estimated Energy Cost Savings: \$28,190\*

### ► Contact Us Today!

PECO Ways to Save offers assistance in developing measurement and verification plans. Contact PECO Ways to Save to find ways to save energy and money. Call us at **1-844-4BIZ-SAVE** (1-844-424-9728) or visit [peco.com/manufacturing](https://peco.com/manufacturing).

<sup>1</sup> [energy.gov/eere/amo/articles/analysis-finds-decrease-us-manufacturing-energy-consumption](https://energy.gov/eere/amo/articles/analysis-finds-decrease-us-manufacturing-energy-consumption)

<sup>2</sup> [betterbuildingssolutioncenter.energy.gov/sites/default/files/attachments/QuickStart%20Guide%20-%20October%202020\\_5.pdf](https://betterbuildingssolutioncenter.energy.gov/sites/default/files/attachments/QuickStart%20Guide%20-%20October%202020_5.pdf)

\* Assumes a blended energy rate of \$0.11/kWh